

Discover your Moment of Truth

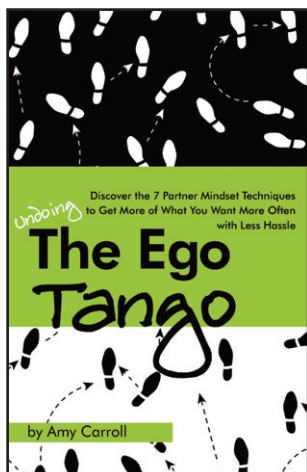


Stay Calm

Assignment 3



Print the following pages or complete the assignments on-screen.



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Carroll Communication Coaching
www.carrollcoaching.com
amy@carrollcoaching.com



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Moment of Truth

Partner Mindset Tig

Stay Calm

Think of a situation where you lost your cool. What verbal and non-verbal signals indicated to you (and to others) that you were losing your composure? For example, were you breathing quickly? Did your heart race? Did you speak rapidly or loudly, perhaps interrupting the other person? Did you use a sarcastic or condescending tone with raised eyebrows? If you are not sure, ask someone who has seen you lose your composure. Be sure to ask someone who is not afraid to speak openly to you.

Partner Mindset Tig

Stay Calm

When you notice these signals, what other behaviors can you use instead? For example, you can take slow, deep breaths; relax your face muscles; smile warmly; and nod your head and give other non-verbal cues that you are listening.

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undoing

Discover the 7 Partner Mindset Techniques
to Get More of What You Want More Often
with Less Hassle

The Ego Tango

Amy Carroll

With over 30 years of personal experience and education, Amy Carroll's understanding of the human psyche is extensive.



Amy leads programs for multinationals worldwide. She is a Professional Certified Coach and certified Master Practitioner of NLP (neuro linguistic programming).

Amy coaches clients to become more dynamic, honest and effective partners, developing their ability to influence others by creating powerful partnerships.

Learn to:

Positively influence customers, colleagues and subordinates to get the outcomes you want with everyone feeling valued and respected

Handle difficult or sensitive topics (customer meetings, financial presentations, major speeches) with less nervousness

Present ideas in a more compelling and confident manner

Develop leadership presence when negotiating with different cultures and personalities

Amy's Education and Training

Psychology (Bachelor of Arts) from Michigan State University

CoachU, a US-based coaching school, PCC certified

JS-International, NLP training, Master Practitioner

BATS (Bay Area Theatre Sports), Improvisational Training

NLP Certified Practitioner

NLP Master Practitioner

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